

# Travel Managers only



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The Ultimate Resource for  
Today's Connected Traveler.



**Corporate Travel Management** was honored to work with Grasp and Marriott on a progressive virtual payment program.

Innovation and the customer experience have always been at the heart of CTM since our doors opened in 1990. We look forward to sharing this virtual card payment program with our clients. Whether large or small, we have the technology, partnerships, and customer service model to optimize your travel program experience today!

## Press Release

**Grasp Technologies announces automation of virtual payment information into Marriott property management systems**

July 28, 2022

Grasp Technologies, the leading provider of travel data management and virtual payments, announced today an automated virtual payment workflow in collaboration with Marriott International, Inc.

GraspPAY, Grasp Technologies' virtual card management solution, can now transmit virtual payment details **electronically** to the Marriott property management system and through traditional booking channels.

This innovative improvement uses a specific set of flags to transmit information downstream to the

Marriott's system, giving front desk associates access to the virtual card information, instructions, request for folio, and more.

This workflow allows Marriott associates to remain in the property management system while accessing virtual card information. Designed with the broader market in mind, this could quickly become the industry standard and result in a better experience for the traveler, their employer, the TMC, and the hotel staff.

"For the Walt Disney Company, the new, more efficient process has simplified check in for our non-employee travelers," says Anne Hamilton, VP of Global Travel & Expense Management, **The Walt Disney Company**. "GraspPAY's new workflow allows our travel agents to book customers knowing that Marriott is directly receiving the billing instructions."

**From Kelly Noftsger at Corporate Travel Management Inc: "GraspPAY has revolutionized virtual payments! They responded to the industry need to ensure a smooth hotel check-in process for travelers. We are shouting a huge THANK YOU from our travelers, travel managers, Corporate Travel Management agents and even from the hotel front desk staff. We appreciate Grasp for taking up this challenge and providing an automated solution."**

Grasp Technologies looks forward to enabling this workflow for all platforms to improve efficiency and ensure Marriott travelers and staffers alike have a pleasant experience.

For more information, please visit our website at <https://www.goctm.com> or call us at 704-561-0707

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